

Overview of Results of the First Year of the Medium-Term Management Plan
and Business Models of Each Business**KONOIKE Group “Integrated Report 2023” Completed**Publicly available on the website from November 30, 2023

Konoike Transport Co., Ltd. (Headquarters: Chuo-ku, Osaka; Chairman, Representative Director, President and Chief Executive Officer: Tadahiko Konoike; hereinafter “Konoike Transport”) has produced an integrated report summarizing the KONOIKE Group’s financial and non-financial capital strengths, medium- to long-term management strategies, and other information, and made it available on the KONOIKE Group website (IR Library: <https://www.konoike.net/en/ir/>).

This year’s Integrated Report is based on the results of the first year of the Medium-Term Management Plan (for FY 3/2023–3/2025), presenting for the first time easy-to-understand explanations of the business model of each business in order to provide a better understanding of Konoike Transport. The report also focuses on the progress of initiatives in “Environment,” “People,” and “Technology,” which are non-financial indicators.

Driven by respect for humanity and relationships of trust in keeping with the Group’s shared corporate philosophy, the KONOIKE Group will continue its efforts to enhance corporate value while strengthening communication with all stakeholders.

■ Key points of the KONOIKE Group Integrated Report 2023**• Business models**

Although the company name, Konoike Transport, evokes images of a transportation company, one of its business segments, the Integrated Solutions Business, provides contracting services in addition to logistics services in a variety of industries. Because the services offered in each industry differ, in addition to the description of the basic business model in the value creation section, we have also set out the business models specific to each business.

• Sustainability: “Environment,” “People,” and “Technology”

The 2030 Vision and Medium-Term Management Plan define three non-financial targets: “Environment,” “People,” and “Technology.” As a foundation for realizing our goals, in the fiscal year ended March 31, 2023, we steadily implemented our CO₂ reduction plan in “Environment” and performed new calculations for Scope 3 emissions. In “People,” the report highlights health management and engagement survey initiatives, while for “Technology” section, an overview is given of our achievements in terms of introducing new technologies and DX, building a “technology capital library” to strengthen our technology capital, and safety and quality-related initiatives.

For press inquiries, please use the inquiry form on the Contact page of the KONOIKE Group's Global website:

https://www.konoike.net/en/contact/ir_pr/

[Reference]

■ Example of contents: Business Division profile page

Chapter 04

Steel Division

Business Director

Actively Introducing New Technologies While Enhancing Our Ability to Propose Solutions and Transform Our Front-Lines

Business Model

Steel Supply Chain and Our Scope of Contracting

Net Sales

RDD and Net Sales Growth Rate Trends

Medium-Term Management Plan Overview and Progress

Medium-Term Management Plan

Progress in the Medium-Term Management Plan

Steel Division Added Value

Item	2023	2024	2025	2026	2027	2028
Provision of High-Quality Services with Front-Line Expertise	●	●	●	●	●	●
Proposal of Improvements Using New Technology	●	●	●	●	●	●
Environmental Initiatives	●	●	●	●	●	●

■ Example of contents: Sustainability (Environment) overview page

Chapter 03

Environment

Basic Philosophy

Basic Environmental Policy

Basic Environmental Policy

Basic Philosophy

Action Guidelines

Environmental Governance System

Sustainability Governance System

Environmental Subcommittee

Succession, Environment Department

Environment Subcommittee Activities

Actions to Prevent Global Warming

Eco-Conscious Driving

■ Overview of Konoike Transport Co., Ltd. : (<https://www.konoike.net/en/>)

The KONOIKE Group is a professional organization that continually challenges itself to solve society's problems and innovate, going beyond the boundaries of logistics and expanding into manufacturing, medical, airport operations, and more.

Business Name	Konoike Transport Co., Ltd. *"Prime Market" segment of the Tokyo Stock Exchange	Representative	Tadahiko Konoike, Representative Director, Chairman, President and Chief Executive Officer
Osaka Head Office	4-3-9 Fushimimachi, Chuo-ku, Osaka	Tokyo Head Office	6-10-1 Ginza, Chuo-ku, Tokyo
Founded	May 1880	Incorporated	May 30, 1945
Capital Stock	1,723 million yen	Employees	Approx. 24,000 (total number as a group) *Temporary staff included
Net Sales	311,840 million yen (Consolidated)	Operating Income	13,243million yen (Consolidated)
Business	Steel business, Engineering business, Food related business / Temperature-controlled logistics, Food products related business, Life related business, Medical business, Airport business, International logistics business and India business		

*Capital stock, employees, net sales and operating income are as of March 31, 2023

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